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DEVELOPING A MONEY MINDSET

Scarcity



VS



Abundance

Core Belief

NOT ENOUGH

Core Belief

MORE THAN ENOUGH

Focuses on the NOW

A person with a scarcity mindset tends to spend money as soon as it comes in for fear it will disappear. Focuses on the lack of money

Focuses on LONG TERM GAIN

Make a choice to spend less and do not see it as a sacrifice.

When Things Go Wrong

Looks for someone to blame for loss or poor choices.

When Things Go Wrong

Seeks the lesson and asks questions to gain a better understanding. Takes 100% Responsibility.

Feelings

A person with a scarcity mindset tends to be jealous of others and their success and feels sad that that success is not theirs. There is a sense of LACK.

Feelings

A person with an abundance mindset is genuinely happy for the success of others. They are appreciative of what they have and grateful of everything that comes their way. They have a calm reassured confident attitude.

Attitude Towards the Money Conversation

Fear-Based - Tends to feel anxious talking about money, investing, and taxes. Money does no good. People with money tend to be greedy.

Attitude Towards the Money Conversation

Tends to be open and curious about talking about money, more willing to invest, and discuss taxes. Money can be used for the greater good.

WHICH MINDSET DO YOU HAVE?